### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the **Securities Exchange Act of 1934** 

Date of Report (Date of earliest event reported): February 7, 2012

### NuStar Energy L.P. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-16417 (Commission File Number)

74-2956831 (I.R.S. Employer Identification No.)

2330 North Loop 1604 West San Antonio, Texas 78248 (Address of principal executive offices)

(Registrant's telephone number, including area code) (210) 918-2000

Not applicable (Former name or former address, if changed since last report.)

Check	Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:								
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)								
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)								
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))								

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### Item 7.01 Regulation FD Disclosure.

On Tuesday, February 7, 2012, senior management of NuStar Energy L.P. (the "Partnership") will make a presentation (the "Presentation") to investors at the 2012 Credit Suisse Energy Summit in Vail, Colorado. The slides attached to this report were prepared in connection with the Presentation. The slides are included in Exhibit 99.1 to this report and are incorporated herein by reference. The slides will be available on the Company's website at www.nustarenergy.com.

The information in this report is being furnished, not filed, pursuant to Regulation FD. Accordingly, the information in Items 7.01 and 9.01 of this report will not be incorporated by reference into any registration statement filed by the Partnership under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference. The furnishing of the information in this report is not intended to, and does not, constitute a determination or admission by the Partnership that the information in this report is material or complete, or that investors should consider this information before making an investment decision with respect to any security of the Partnership or any of its affiliates.

The exhibit to this report may include certain statements concerning expectations for the future that are forward-looking statements as defined by federal securities law. It is important to note that the Partnership's actual results could differ materially from those projected in such forward-looking statements. Factors that could affect those results include those mentioned in the Partnership's Annual Report on Form 10-K and other documents that the Partnership has filed with the Securities and Exchange Commission. In addition, we do not intend to update these statements unless it is required by the securities laws to do so, and we undertake no obligation to publicly release the result of any revisions to any such forward-looking statements that may be made to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

Financial Statements and Exhibits. Item 9.01

(d) Exhibits.

Exhibit Number EXHIBIT Exhibit 99.1

Slides from presentation to be used on February 7, 2012.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NUSTAR ENERGY L.P.

Riverwalk Logistics, L.P. its general partner By:

> By: NuStar GP, LLC its general partner

Date: February 7, 2012 /s/ Amy L. Perry By:

Name:

Amy L. Perry Vice President, Assistant General Counsel and Corporate Secretary Title:

EXHIBIT INDEX

Exhibit Number
Exhibit 99.1

Slides from presentation to be used on February 7, 2012.















### **Forward Looking Statements**

Statements contained in this presentation that state management's expectations or predictions of the future are forward-looking statements as defined by federal securities law. The words "believe," "expect," "should," "targeting," "estimates," and other similar expressions identify forward-looking statements. It is important to note that actual results could differ materially from those projected in such forward-looking statements. We undertake no duty to update any forward-looking statement to conform the statement to actual results or changes in the company's expectations. For more information concerning factors that could cause actual results to differ from those expressed or forecasted, see NuStar Energy L.P.'s and NuStar GP Holdings, LLC's respective annual reports on Form 10-K and quarterly reports on Form 10-Q, filed with the Securities and Exchange Commission and available on NuStar's websites at <a href="https://www.nustarenergy.com">www.nustarenergy.com</a> and <a href="https://www.nustarenergy.com">www.nustarenergy.com</a> and



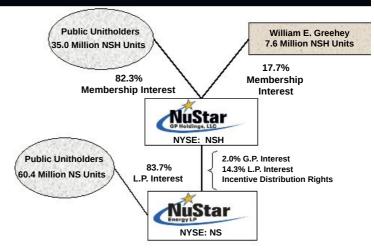
### **NuStar Overview**







- NuStar Energy L.P. (NYSE: NS) is a leading publicly traded partnership with a market capitalization of approximately \$4.2 billion and an enterprise value of approximately \$6.6 billion
- NuStar GP Holdings, LLC (NYSE: NSH) holds the 2% general partner interest, incentive distribution rights and 14.3% of the common units in NuStar Energy L.P. NSH has a market capitalization of around \$1.4 billion



	<u>NS</u>	<u>NSH</u>
IPO Date	4/16/2001	7/19/2006
Unit Price (01/31/12)	\$58.79	\$33.65
Annualized Distribution/Unit	\$4.38	\$1.98
Yield (01/31/12)	7.45%	5.88%
Market Capitalization	\$4,159 million	\$1,432 million
Enterprise Value	\$6,626 million	\$1,441 million
Credit Ratings – Moody's	Baa3/Stable	n/a
S&P	BBB-/Stable	n/a
Fitch	BBB-/Negative	n/a













### Large and Diverse Geographic Footprint with Assets in Key Locations



Asset Stats:

- Operations in the U.S., Canada, Mexico, the Netherlands, including St. Eustatius in the Caribbean, the United Kingdom and Turkey.
- Own 89 terminal and storage facilities
- Approximately 98 million barrels of storage capacity
- ■8,417 miles of crude oil and refined product pipelines
- 2 asphalt refineries and a fuels refinery capable of processing 118,500 bpd of crude oil









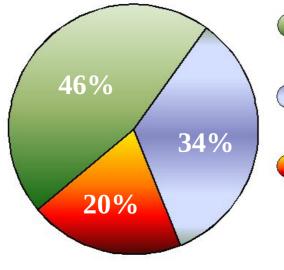






### **Diversified Operations from Three Business Segments**

Percentage of Full Year 2011 Segment Operating Income



Storage: 46%

- Refined Product Terminals
- Crude Oil Storage



- Refined Product Pipelines\*
- Crude Oil Pipelines



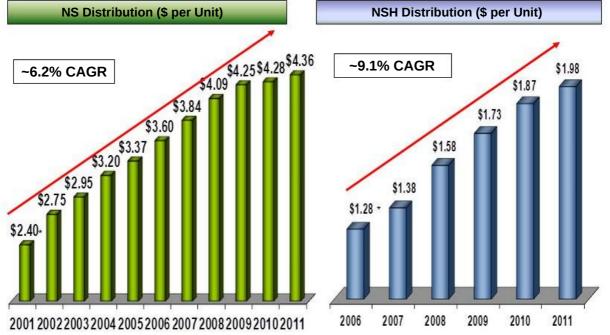
- Fuels Marketing Operations
  - Product Supply, Crude Oil Trading, Bunkering and Fuel Oil Marketing
- San Antonio Refinery
- Approximately 80% of NuStar Energy's 2011 segment operating income came from fee-based transportation and storage segments

<sup>\*</sup> Includes primarily distillates, gasoline, propane, jet fuel, ammonia and other light products. Does not include natural gas.



### Distributions for both NS and NSH have grown every year since IPO's.. should continue to grow distribution in the future



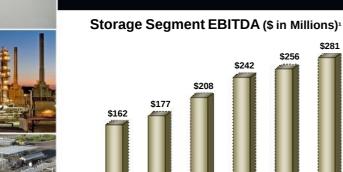


\* Annualized Distribution

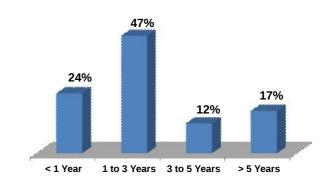


# Storage Segment Overview









### **Outlook**

2012 segment EBITDA expected to be higher than 2011

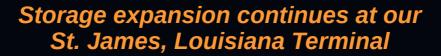
\$242

- St. James, LA storage expansion project completed in 3rd quarter of 2011 should provide a full year's benefit to results in 2012
- Expect to complete additional internal growth projects in St. James, Texas City and St. Eustatius during 2012



NuStan

1 – Please see slide 31 for a reconciliation of Storage Segment EBITDA to its most directly comparable GAAP measure, Operating Income



### St. James Third-Party Expansion – Phase 2

- Should be similar in size and cost to Phase 1 project
   Phase 1 project 3.2 million barrels at a cost of \$140 million
- Most tankage should be crude storage
- Expected in-service early 2013









# Have begun the construction of a unit train offloading facility at our St. James facility

- Entered into an agreement with two subsidiaries of EOG Resources, Inc.
  - **■** EOG is a large independent oil and natural gas company
  - Proved reserves in the United States, Canada, the UK and China

### Project description:

- New rail and unit train offloading facilities jointly developed by NuStar and two EOG Resources, Inc. subsidiaries
- Facility will be equipped to handle at least one 70,000-barrel train per day
- Two new storage tanks with a combined capacity of 360,000 barrels

### Costs and completion dates:

- Project expected to be completed and in service 2nd quarter 2012
- NuStar's share of the costs should be approximately \$35 million









- Constructing one million barrels of new storage for distillate service
- Customer is a large national oil company
- Projected cost around \$50 million
- Expected in-service 4th quarter 2012
- Currently evaluating a major expansion project at the St. Eustatius terminal







# Transportation Segment Overview







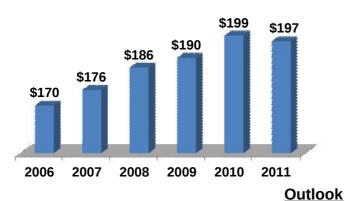




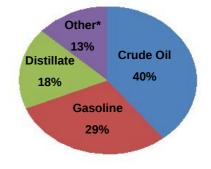


### Growth in Eagle Ford Shale should lead to future growth in Transportation Segment EBITDA

Transportation Segment EBITDA (\$ in Millions)1



**Pipeline Receipts by Commodity** 



\*Other includes ammonia, jet fuel, propane, naphtha and light end refined products

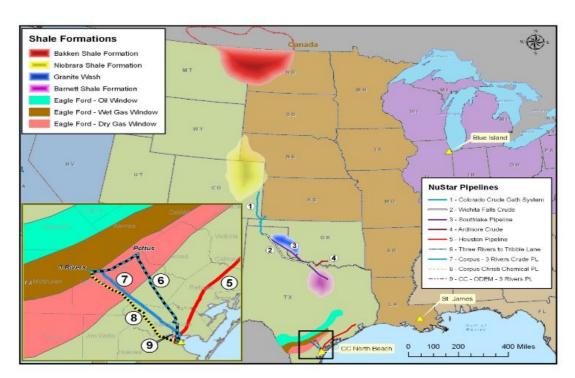
- 2012 segment EBITDA expected to be higher than 2011
- 2012 results should receive a full year benefit from two Eagle Ford shale crude pipeline internal growth projects brought on-line during 2011
- Throughputs projected to increase in 2012 primarily as a result of 2011 internal growth projects

<sup>1 -</sup> Please see slide 31 for a reconciliation of Transportation Segment EBITDA to its most directly comparable GAAP measure, Operating Income



# Various shale formations could provide growth opportunities

 Key shale formations located in NuStar's Mid-Continent and Gulf Coast regions, include the Eagle Ford, Bakken, Granite Wash, Barnett, and Niobrara



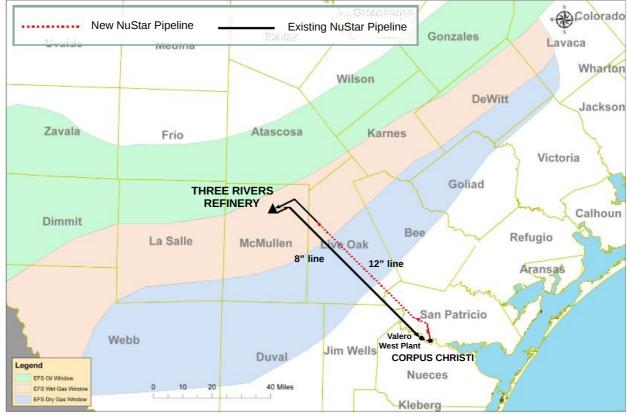


# NuStar has modified existing pipeline assets and plans to construct new pipeline assets for Valero in Eagle Ford Shale

- Reversed an existing 8-inch refined products pipeline
  - Line moved products from Corpus Christi to Three Rivers
  - Placed in crude oil service after September 2011 reversal
  - Capital spending required to reverse the line around \$2 million
- NuStar also plans to build 55 miles of new 12-inch pipeline that will connect to existing NuStar pipeline segments
  - Expect to move crude and condensate from Corpus Christi to Valero's Three Rivers refinery
  - Projected cost \$60 to \$70 million
  - Expected to be in service in the 3<sup>rd</sup> quarter of 2012

# Plan to modify existing pipeline assets and construct new pipeline assets for Valero in Eagle Ford Shale New NuStar Pipeline Existing NuStar Pipeline Gonzales Constant of the Constant of t

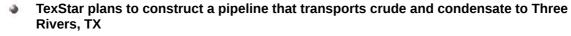
NuStar





# Plan to develop new pipeline systems in the Eagle Ford Shale





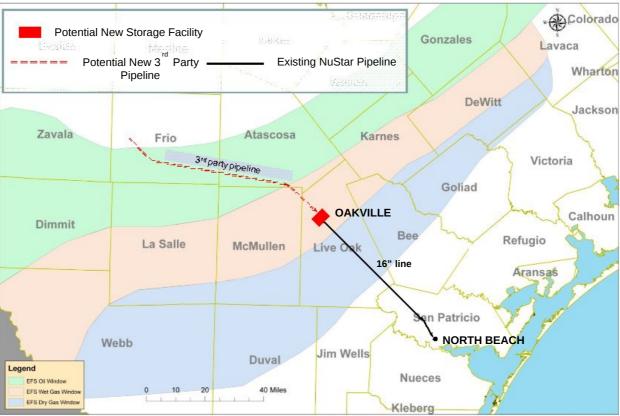
- Pipeline should be interconnected with a new storage facility to be constructed at Three Rivers, TX by NuStar
- Plan to connect the storage facility to NuStar's existing 16-inch pipeline that can transport 200,000 BPD to NuStar's Corpus Christi North Beach storage terminal
- Project expected to be in-service 4th quarter 2012
- Currently evaluating others pipeline projects in South Texas with several major oil companies





# Mustar

# Plan to develop a new pipeline system in the Eagle Ford Shale as a result of a Letter of Intent entered into with TexStar in the 2nd Quarter of 2011



### Pursuing additional projects in the Eagle Ford Shale to better utilize Houston 12" line and idle 8" line out of Pettus NuStan Colorado Potential New Storage Facility Gonzales Lavaca Existing NuStar Pipeline Potential New NuStar Wharton Pipeline Underutilized Existing NuStar Pipeline DeWitt Paralesson Jackson Zavala Atascosa Frio Karnes **PETTUS** Actoria 8" line Goliad 12" line OAKVILLE Calhoun Dimmit Bee Refugio La Salle McMullen Live O 16" line Aransas atricio NORTH BEACH Webb Jim Wells Duval Nueces EFS Oil Window EFS Wet Gas Windo 40 Miles EFS Dry Gas Windo Kleberg 20



# Asphalt & Fuels Marketing Segment Overview









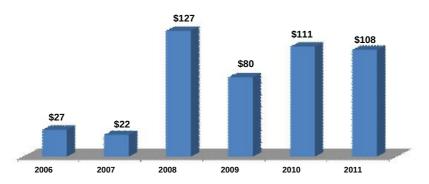






### Despite weaker than expected Asphalt demand Asphalt & Fuels Marketing Segment 2011 EBITDA comparable to 2010

Asphalt & Fuels Marketing Segment EBITDA (\$ in Millions).



### **Outlook**

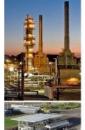
- ●2012 segment results expected to be higher than 2011
- **■**U.S. asphalt demand projected to continue to be weak in 2012
- Asphalt operations margins for 2012 forecasted to improve over 2011
- ●2012 projections include a full year of results from the San Antonio refinery
  - 1 Please see slide 31 for a reconciliation of Asphalt & Fuels Marketing Segment EBITDA to its most directly comparable GAAP measure,
    Operating Income



# Financial Overview













### **2011 Financial Results**

- 2011 Full Year Distributable Cash Flow available to limited partners, EBITDA and **Operating Income higher than 2010** 
  - Distributable Cash Flow available to limited to partners increased from \$281 million to \$308 million
  - EBITDA increased from \$483 million to \$490 million
  - Operating income increased from \$303 million to \$314 million
- December 31, 2011 Debt balance \$2.3 billion
  - Debt to capitalization ratio 44.5%

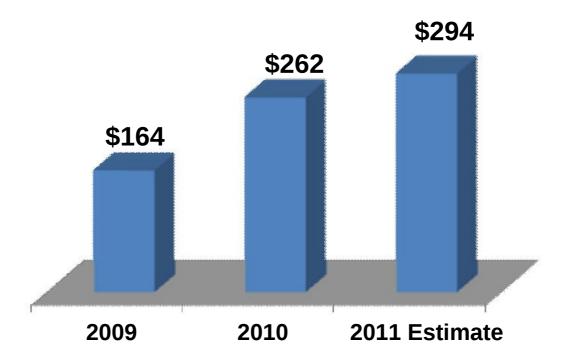
<sup>-</sup> Please see slide 32 for a reconciliation of Distributable Cash Flow available to limited partners and EBITDA to their most comparable GAAP measures.



# Internal Growth Project Spending continues to grow.....2012 internal growth spending should be in the \$350 to \$400 million range

(Dollars in Millions)

### 2009 2011 Internal Growth Project Spending







## **Debt Maturity Profile**



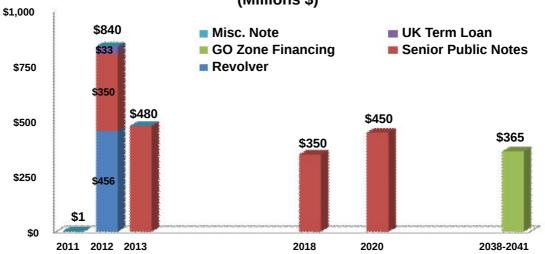








### Debt Maturities as of September 30, 2011 (Millions \$)

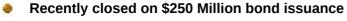


- Debt structure approximately 50% fixed rate 50% variable rate
- As of January 31st, 2012 revolver balance \$320 million
- 2012 total maturities as of January 31st ~ \$700 million









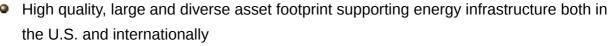
- Coupon 4.75%, bonds mature February 2022
- Proceeds initially used to paydown revolver balance, eventually used to pay off
   \$250 million February 2012 bond maturity
- \$100 million bond matures in July
  - Plan to refinance with borrowings under the revolver
- Refinance \$1.2 billion revolver (matures December 2012) by end of second quarter 2012
  - At time of refinancing may upsize to \$1.5 billion
- Refinance \$30 million NuStar GP Holdings revolver in second quarter 2012 (matures July 2012)
- Refinance 21 million pound UK Term Loan in the fourth quarter 2012 (matures December 2012)













 Contracted fee-based storage and transportation assets provide stable cash flows, delivering approximately 80% of 2011 segment operating income



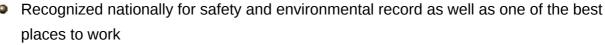
 Diverse and high quality customer base composed of large integrated oil companies, national oil companies and refiners



 Strong balance sheet, credit metrics and commitment to maintain investment grade credit ratings

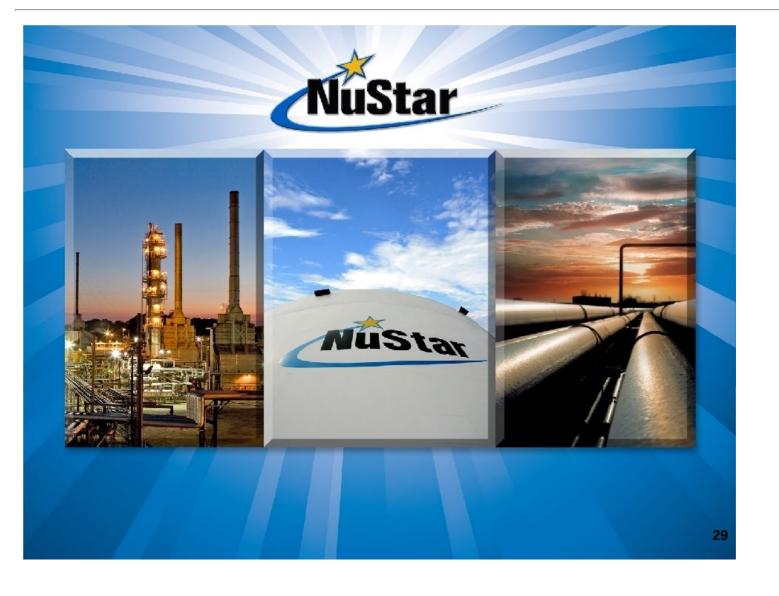


 Experienced and proven management team with substantial equity ownership and industry experience











# Appendix







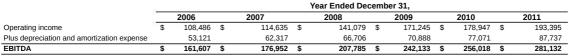
NuStar Energy L.P. utilizes a financial measure, EBITDA, that is not defined in United States generally accepted accounting principles. Management uses this financial measure because it is a widely accepted financial indicator used by investors to compare partnership performance. In addition, management believes that this measure provides investors an enhanced perspective of the operating performance of the partnership's assets. EBITDA is not intended nor presented as an alternative to operating income. EBITDA should not be considered in isolation or as a substitute for a measure of performance prepared in accordance with United States generally accepted accounting principles.

EBITDA in the following reconciliations relate to our operating segments. For purposes of segment reporting we do not allocate general and administrative expenses to our reported operating segments because those expenses relate primarily to the overall management at the entity level. Therefore, EBITDA reflected in the following reconciliations exclude any allocation of general and administrative expenses consistent with our policy for determining segmental operating income, the most directly comparable GAAP measure.

Our independent registered public accounting firm has not completed its audit of NuStar Energy's financial statements for the year ended December 31, 2011. As a result, the financial results for the full year ended December 31, 2011, which appear below, are subject to change.

The following is a reconciliation of operating income to EBITDA for the Storage Segment:





The following is a reconciliation of operating income to EBITDA for the Transportation Segment:  $\frac{1}{2}$ 



	9	Year Ended December 31,										
		2006		2007		2008		2009		2010		2011
Operating income	\$	122,714	\$	126,508	\$	135,086	\$	139,869	\$	148,571	\$	145,613
Plus depreciation and amortization expense		47,145		49,946		50,749		50,528		50,617		51,175
EBITDA	\$	169,859	\$	176,454	\$	185,835	\$	190,397	\$	199,188	\$	196,788

The following is a reconciliation of operating income to EBITDA for the Asphalt and Fuels Marketing Segment:



		Year Ended December 31,										
	360	2006		2007		2008		2009		2010		2011
Operating income	\$	26,815	\$	21,111	\$	112,506	\$	60,629	\$	90,861	\$	85,229
Plus depreciation and amortization expense		-		423		14,734		19,463		20,257		22,636
FRITDA	\$	26 815	\$	21 534	\$	127 240	\$	80 092	\$	111 118	\$	107 865





Year Ended December 31,

### (Unaudited, Dollars in Thousands)

NuStar Energy L.P. utilizes two financial measures, EBITDA and distributable cash flow, which are not defined in United States generally accepted accounting principles. Management uses these financial measures because they are widely accepted financial indicators used by investors to compare partnership performance. In addition, management believes that these measures provide investors an enhanced perspective of the operating performance of the partnership's assets and the cash that the business is generating. Neither EBITDA nor distributable cash flow are intended to represent cash flows for the period, nor are they presented as an alternative to net income. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with United States generally accepted accounting principles.

Our independent registered public accounting firm has not completed its audit of NuStar Energy's financial statements for the year ended December 31, 2011. As a result, the financial results for the full year ended December 31, 2011, which appear below, are subject to change.

The following is a reconciliation of net income to EBITDA and distributable cash flow:

	63	2011	2010
Net income	\$	221,601	\$ 238,970
Plus interest expense, net		83,681	78,280
Plus income tax expense		16,879	11,741
Plus depreciation and amortization expense		168,286	153,802
EBITDA	7.0	490,447	482,793
Less equity in earnings of joint venture		(11,458)	(10,500)
Less interest expense, net		(83,681)	(78,280)
Less reliability capital expenditures		(50,339)	(54,031)
Less income tax expense		(16,879)	(11,741)
Plus distributions from joint venture		14,374	9,625
Mark-to-market impact on hedge transactions (a)		456	(17,640)
Contingent loss adjustment		3,250	-
Other non-cash items		5,093	-
Distributable cash flow	\$	351,263	\$ 320,226
EBITDA	\$	490,447	\$ 482,793
EBITDA attributable to noncontrolling interest		415	-
EBITDA attributable to NuStar Energy L.P.	\$	490,032	\$ 482,793
Distributable cash flow	\$	351,263	\$ 320,226
Distributable cash flow attributable to noncontrolling interest		441	-
Distributable cash flow attributable to NuStar Energy L.P.	\$	350,822	\$ 320,226
General partner's interest in distributable cash flow		42,956	39,531
Limited partners' interest in distributable cash flow	\$	307,866	\$ 280,695
	-		

a) Distributable cash flow excludes the impact of unrealized mark-to-market gains and losses that arise from valuing certain derivative contracts, as well as the associated hedged inventory. The gain or loss associated with these contracts is realized in distributable cash flow when the contracts are settled.

