# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 29, 2011

# NuStar Energy L.P.

(Exact name of registrant as specified in its charter)

**Delaware**State or other jurisdiction
Of incorporation

001-16417 (Commission File Number) 74-2956831 (IRS Employer Identification No.)

2330 North Loop 1604
West San Antonio, Texas
(Address of principal executive offices)

78248 (Zip Code)

Registrant's telephone number, including area code: (210) 918-2000

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results Of Operations And Financial Condition.

On July 29, 2011, NuStar Energy L.P., a Delaware limited partnership, issued a press release announcing financial results for the quarter ended June 30, 2011. A copy of the press release announcing the financial results is furnished with this report as Exhibit 99.1, and is incorporated herein by reference.

The information in this report is being furnished, not filed, pursuant to Item 2.02 of Form 8-K. Accordingly, the information in this report, including the press release, will not be incorporated by reference into any registration statement filed by NuStar Energy L.P. under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

#### NON-GAAP FINANCIAL MEASURES

The press release announcing the earnings discloses certain financial measures, EBITDA, distributable cash flow, and distributable cash flow per unit, that are non-GAAP financial measures as defined under SEC rules. The press release furnishes a reconciliation of these non-GAAP financial measures to their nearest GAAP financial measures. Management uses these financial measures because they are widely accepted financial indicators used by investors to compare partnership performance. In addition, management believes that these measures provide investors an enhanced perspective of the operating performance of the partnership's assets and the cash that the business is generating. None of EBITDA, distributable cash flow or distributable cash flow per unit is intended to represent cash flows for the period, nor are they presented as an alternative to net income or cash flow from operations. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with United States generally accepted accounting principles.

# Item 9.01 Financial Statements and Exhibits.

- (d) Exhibits.
- 99.1 Press Release dated July 29, 2011.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: July 29, 2011

NuStar Energy L.P.

By: Riverwalk Logistics, L.P.

its general partner

By: NuStar GP, LLC its general partner

By: /s/ Amy L. Perry

Amy L. Perry

Vice President and Corporate Secretary

# EXHIBIT INDEX

Number Exhibit

99.1 Press Release dated July 29, 2011.

# NuStar Energy L.P. Increases Second Quarter 2011 Distribution 3% over Second Quarter 2010

### Exceeds Analyst Expectations and Reports Record Second Quarter and Year to Date EBITDA results

SAN ANTONIO, July 29, 2011 – NuStar Energy L.P. (NYSE: NS) today announced that its board of directors has declared a second quarter 2011 distribution of \$1.095 per unit to be paid on August 12, 2011, to holders of record as of August 9, 2011. This distribution is \$0.03 per unit, or approximately 3%, higher than the second quarter 2010 distribution of \$1.065 per unit and \$0.02 per unit, or approximately 2%, higher than the first quarter 2011 distribution of \$1.075 per unit.

The company also reported second quarter net income applicable to limited partners of \$81.8 million, or \$1.27 per unit, compared to \$89.1 million, or \$1.43 per unit, earned in the second quarter of 2010. Without special items in the second quarters of both years, however, the second quarter 2011 results would have been \$86.4 million, or \$1.34 per unit, which far exceeds the second quarter 2010 adjusted net income applicable to limited partners of \$70.7 million, or \$1.13 per unit.

#### **Special Items**

The second quarter 2011 results included \$4.0 million, or \$0.06 per unit, net of tax, of expenses related to an asset impairment at one of NuStar's refined products terminals and the write- off of project costs associated with certain capital projects cancelled during the quarter. As noted above, excluding these and other special items, second quarter 2011 adjusted net income applicable to limited partners would have been \$86.4 million, or \$1.34 per unit.

The second quarter 2010 results included an \$8.8 million, or \$0.14 per unit gain, net of tax, related to property insurance proceeds received due to damage caused by Hurricane Ike, which occurred at the Texas City, Texas terminal in the third quarter of 2008. The second quarter 2010 results also included a tax benefit of \$8.6 million, or \$0.14 per unit, related to the recognition of future tax deductions that were previously expected to expire unused. As noted above, excluding the effect of these and other special items, second quarter 2010 adjusted net income applicable to limited partners would have been \$70.7 million, or \$1.13 per unit.

For the six months ended June 30, 2011, net income applicable to limited partners was \$101.1 million, or \$1.57 per unit, compared to \$100.6 million, or \$1.64 per unit, for the six months ended June 30, 2010.

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#### **Record Earnings**

Earnings before interest, taxes, depreciation and amortization (EBITDA) were a record \$160 million for the second quarter of 2011 compared to \$157.1 million for the second quarter of 2010. For the six months ended June 30, 2011, EBITDA was also a record at \$253 million, higher than the \$238.2 million for the six months ended June 30, 2010.

"Improved results primarily in our asphalt and fuels marketing segment contributed to our highest-ever second quarter EBITDA results," said Curt Anastasio, Chief Executive Officer and President of NuStar Energy L.P. and NuStar GP Holdings, LLC. "Strong margins in our asphalt refining and marketing operations, earnings generated by our April 2011 San Antonio refinery acquisition and improved results in our fuels marketing operations all contributed to higher second quarter results in the segment."

Anastasio added, "Our second quarter storage segment EBITDA was up slightly benefitting primarily from the completion of some internal growth projects in late 2010. As expected, transportation segment results were lower than the second quarter of 2010 due primarily to lower pipeline throughputs."

Distributable cash flow available to the limited partners for the second quarter of \$119.4 million, or \$1.85 per unit, was higher than the 2010 second quarter distributable cash flow of \$107.2 million, or \$1.72 per unit. For the six months ended June 30, 2011, distributable cash flow available to limited partners was \$164.5 million, or \$2.55 per unit, compared to \$130.0 million, or \$2.10 per unit for the six months ended June 30, 2010. Distributable cash flow available to limited partners covers the distribution to the limited partners by 1.69 times for the second quarter of 2011 and 1.17 times for the six months ended June 30, 2011.

#### Full-Year 2011 EBITDA and Distributable Cash Flow Projected to be Higher than 2010

Commenting on the full-year outlook for NuStar Energy L.P., Anastasio said, "We expect 2011 EBITDA and distributable cash flow results to be higher than 2010. We expect EBITDA in our storage segment to be \$15 to \$25 million higher than 2010, as this segment should continue to benefit from the completion of internal growth projects. EBITDA in our transportation segment should be \$10 to \$20 million lower due to reduced throughputs caused by the refinery turnaround activity of our customers and changing market conditions."

"With regard to the margin-based asphalt and fuels marketing segment earnings from our April 2011 San Antonio refinery acquisition and improved earnings in our crude oil trading operations should cause EBITDA in this segment to be higher than the \$111 million of EBITDA earned in 2010."

A conference call with management is scheduled for 10:00 a.m. ET (9:00 a.m. CT) today, July 29, 2011, to discuss the financial and operational results for the second quarter of 2011. Investors interested in listening to the presentation may call 800/622-7620, passcode 76735865. International callers may access the presentation by dialing 706/645-0327, passcode 76735865. The company intends to have a playback available following the presentation, which may be accessed by calling 800/642-1687, passcode 76735865. A live broadcast of the conference call will also be available on the company's Web site at <a href="https://www.nustarenergy.com">www.nustarenergy.com</a>.

NuStar Energy L.P. is a publicly traded, limited partnership based in San Antonio, with 8,417 miles of pipeline; 90 terminal and storage facilities that store and distribute crude oil, refined products and specialty liquids; and two asphalt refineries and a fuels refinery with a combined throughput capacity of 118,500 barrels per day. The partnership's combined system has over 94 million barrels of storage capacity. One of the largest asphalt refiners and marketers in the U.S. and the second largest independent liquids terminal operator in the nation, NuStar has operations in the United States, Canada, Mexico, the Netherlands, including St. Eustatius in the Caribbean, the United Kingdom and Turkey. For more information, visit NuStar Energy L.P.'s Web site at <a href="https://www.nustarenergy.com">www.nustarenergy.com</a>.

This release serves as qualified notice to nominees under Treasury Regulation Sections 1.1446-4(b)(4) and (d). Please note that 100% of NuStar's distributions to foreign investors are attributable to income that is effectively connected with a United States trade or business. Accordingly, all of NuStar's distributions to foreign investors are subject to federal income tax withholding at the highest effective tax rate for individuals and corporations, as applicable. Nominees, and not NuStar, are treated as the withholding agents responsible for withholding on the distributions received by them on behalf of foreign investors.

#### Cautionary Statement Regarding Forward-Looking Statements

This press release includes forward-looking statements regarding future events. All forward-looking statements are based on the partnership and company's beliefs as well as assumptions made by and information currently available to the partnership and company. These statements reflect the partnership and company's current views with respect to future events and are subject to various risks, uncertainties and assumptions. These risks, uncertainties and assumptions are

discussed in NuStar Energy L.P. and NuStar GP Holdings, LLC's 2010 annual reports on Form 10-K and subsequent filings with the Securities and Exchange Commission.

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# NuStar Energy L.P. and Subsidiaries Consolidated Financial Information (Unaudited, Thousands of Dollars, Except Unit Data and Per Unit Data)

		Three Months Ended June 30.		Six Months Ended June 30,	
	2011	2010	2011	2010	
tement of Income Data:					
Revenues:	ф. 100 C1E	¢ 105.007	Ф 200.000	ф 20420	
Services revenues	\$ 199,615	\$ 195,087	\$ 398,008	\$ 384,38	
Product sales	1,389,569	929,854	2,425,792	1,686,08	
Total revenues	1,589,184	1,124,941	2,823,800	2,070,47	
Costs and expenses:					
Cost of product sales	1,269,448	842,588	2,261,815	1,561,80	
Operating expenses	134,626	119,943	254,865	241,28	
General and administrative expenses	26,119	22,195	52,102	49,46	
Depreciation and amortization expense	41,640	38,185	81,936	76,11	
Total costs and expenses	1,471,833	1,022,911	2,650,718	1,928,66	
Operating income	117,351	102,030	173,082	141,80	
Equity earnings from joint venture	2,010	2,102	4,398	5,13	
Interest expense, net	(20,622)	(18,890)	(41,079)	(37,47	
Other (expense) income, net	(967)	14,816	(6,466)	15,11	
Income before income tax expense	97,772	100,058	129,935	124,50	
Income tax expense	5,167	636	8,814	5,43	
Net income	\$ 92,605	\$ 99,422	\$ 121,121	\$ 119,12	
Net income applicable to limited partners	\$ 81,784	\$ 89,064	\$ 101,149	\$ 100,5	
Net income per unit applicable to limited partners	\$ 1.27	\$ 1.43	\$ 1.57	\$ 1.6	
Weighted average limited partner units outstanding	64,610,549	62,289,670	64,610,549	61,255,85	
EBITDA (Note 1)	\$ 160,034	\$ 157,133	\$ 252,950	\$ 238,15	
Distributable cash flow (Note 1)	\$ 130,175	\$ 117,121	\$ 185,554	\$ 149,17	
	June 30, 2011	June 30, 2010		December 3 2010	
ınce Sheet Data:					
Debt, including current portion (a)	\$ 2,442,244	\$ 1,846,276		\$ 2,137,08	
Partners' equity (b)	2,658,966	2,694,908		2,702,70	
Debt-to-capitalization ratio (a) $/$ ((a)+(b))	47.9%	40.7%		44	

# NuStar Energy L.P. and Subsidiaries Consolidated Financial Information - Continued (Unaudited, Thousands of Dollars, Except Barrel Data)

		Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010	
Segment Data:					
Storage:	COD F04	604.000	CEE 20.4	662.220	
Throughput (barrels/day)	693,781	684,982	657,384	663,339	
Throughput revenues	\$ 19,597	\$ 19,119	\$ 36,645	\$ 36,946	
Storage lease revenues	119,947	109,690	239,674	218,495	
Total revenues	139,544	128,809	276,319	255,441	
Operating expenses	74,895	66,955	141,844	132,033	
Depreciation and amortization expense	21,801	18,989	42,931	37,655	
Segment operating income	\$ 42,848	\$ 42,865	\$ 91,544	\$ 85,753	
Transportation:			·		
Refined products pipelines throughput (barrels/day)	501,948	533,979	502,277	530,678	
Crude oil pipelines throughput (barrels/day)	283,603	398,518	297,159	380,975	
Total throughput (barrels/day)	785,551	932,497	799,436	911,653	
Revenues	\$ 71,562	\$ 76,958	\$ 144,572	\$ 152,220	
Operating expenses	28,679	29,543	54,585	58,296	
Depreciation and amortization expense	12,720	12,680	25,427	25,432	
Segment operating income	\$ 30,163	\$ 34,735	\$ 64,560	\$ 68,492	
organism operations meconic	<del>\$ 50,105</del>	<del>*************************************</del>	<del>*************************************</del>	<del>*************************************</del>	
Asphalt and fuels marketing:					
Product sales	\$1,390,318	\$ 929,990	\$2,430,386	\$1,688,920	
Cost of product sales	1,274,966	847,065	2,276,039	1,573,799	
Gross margin	115,352	82,925	154,347	115,121	
Operating expenses	37,664	30,298	71,644	65,349	
Depreciation and amortization expense	5,535	5,075	10,432	10,116	
Segment operating income	\$ 72,153	\$ 47,552	\$ 72,271	\$ 39,656	
Consolidation and intersegment eliminations:					
Revenues	\$ (12,240)	\$ (10,816)	\$ (27,477)	\$ (26,111)	
Cost of product sales	(5,518)	(4,477)	(14,224)	(11,990)	
Operating expenses	(6,612)	(6,853)	(13,208)	(14,398)	
Total	\$ (110)	\$ 514	\$ (45)	\$ 277	
Consolidated Information:			· <u> </u>		
Revenues	\$1,589,184	\$1,124,941	\$2,823,800	\$2,070,470	
Cost of product sales	1,269,448	842,588	2,261,815	1,561,809	
Operating expenses	134,626	119,943	254,865	241,280	
Depreciation and amortization expense	40,056	36,744	78,790	73,203	
Segment operating income	145,054	125,666	228,330	194,178	
General and administrative expenses	26,119	22,195	52,102	49,464	
Other depreciation and amortization expense	1,584	1,441	3,146	2,911	
Consolidated operating income	\$ 117,351	\$ 102,030	\$ 173,082	\$ 141,803	
Consolidated operating income	Ψ 11/,551	Ψ 102,030	Ψ 1/3,002	Ψ 171,003	

## NuStar Energy L.P. and Subsidiaries Consolidated Financial Information - Continued (Unaudited, Thousands of Dollars, Except Per Unit Data)

#### Notes:

1. NuStar Energy L.P. utilizes two financial measures, EBITDA and distributable cash flow, which are not defined in United States generally accepted accounting principles. Management uses these financial measures because they are widely accepted financial indicators used by investors to compare partnership performance. In addition, management believes that these measures provide investors an enhanced perspective of the operating performance of the partnership's assets and the cash that the business is generating. Neither EBITDA nor distributable cash flow are intended to represent cash flows for the period, nor are they presented as an alternative to net income. They should not be considered in isolation or as substitutes for a measure of performance prepared in accordance with United States generally accepted accounting principles.

The following is a reconciliation of net income to EBITDA and distributable cash flow:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2011	2010	2011	2010
Net income	\$ 92,605	\$ 99,422	\$121,121	\$119,125
Plus interest expense, net	20,622	18,890	41,079	37,476
Plus income tax expense	5,167	636	8,814	5,436
Plus depreciation and amortization expense	41,640	38,185	81,936	76,114
EBITDA	160,034	157,133	252,950	238,151
Less equity earnings from joint ventures	(2,010)	(2,102)	(4,398)	(5,117)
Less interest expense, net	(20,622)	(18,890)	(41,079)	(37,476)
Less reliability capital expenditures	(18,145)	(12,131)	(26,153)	(24,486)
Less income tax expense	(5,167)	(636)	(8,814)	(5,436)
Plus distributions from joint venture	3,806	2,650	6,729	5,050
Plus other non-cash items	5,093	_	5,093	_
Mark-to-market impact on hedge transactions (a)	7,186	(8,903)	1,226	(21,516)
Distributable cash flow	\$130,175	\$117,121	\$185,554	\$149,170
EBITDA	\$160,034	\$157,133	\$252,950	\$238,151
EBITDA attributable to noncontrolling interest	164	_	286	_
EBITDA attributable to NuStar Energy L.P.	\$159,870	\$157,133	\$252,664	\$238,151
Distributable cash flow	\$130,175	\$117,121	\$185,554	\$149,170
Distributable cash flow attributable to noncontrolling interest	190	_	301	_
Distributable cash flow attributable to NuStar Energy L.P.	\$129,985	\$117,121	\$185,253	\$149,170
General partner's interest in distributable cash flow	10,590	9,945	20,750	19,211
Limited partners' interest in distributable cash flow	\$119,395	\$107,176	\$164,503	\$129,959
Distributable cash flow per limited partner unit	\$ 1.85	\$ 1.72	\$ 2.55	\$ 2.10

(a) Distributable cash flow excludes the impact of unrealized mark-to-market gains and losses which arise from valuing certain derivative contracts that hedge a portion of our inventory but do not qualify for hedge accounting treatment. The gain or loss associated with these contracts is realized in distributable cash flow when the contracts are settled.